

Greater Salem Contractors Association

“The Foundation Upon Which to Build Your Trade”

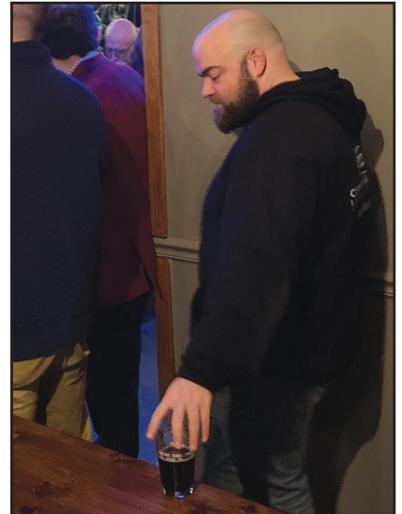
February 2024 Bulletin



GSCA Joins GDLC for Business After Hours



In lieu of our monthly event that was cancelled, the GSCA members joined the Greater Derry Londonderry Chamber for their January Business After Hours at Rockingham Brewing Company. In addition to the opportunity of some great networking and connection building time with not only our members but the members of GDLC, we were treated to a 5oz. pour of beer of our choice. And, boy, did they have beers to choose from! If you enjoy beer and haven't been to Rockingham Brewing Company you are missing out. They have a huge selection of beers on tap and I didn't taste one that wasn't great!



We learned that February is Restaurant Month. Any time you get a receipt from an Atkinson, Auburn, Chester, Derry, Hampstead, Londonderry, Sandown or Windham restaurant, brewery, winery, food truck or food vendor during the month of February, send a copy to economicdevelopment@derrynh.org and you will earn chances to win prizes. Receipt copies must be sent in by March 1st.

Hope you can join us for our February Member Hosted Social with ShaSha's Wine Club and Get Down Tonight Entertainment, Inc. on Thursday, February 22 from 6:00 to 8:00pm.



Thank You Messages

“On behalf of everyone at Shepherd's Pantry, I want to thank you for your generous donation. Your donation will be used to help people in Southern New Hampshire who find themselves in difficult times. We currently are serving 80 to 100 families each week, and your donation enables us to continue this important work.”

- Joyce DeWitt

“We truly appreciate the generous donation to Salem's End 68 Hours of Hunger program. Currently, we are supporting one hundred five students in forty-nine families who receive a delivery of food each week to their home. Your donation will supply food to support students during this uncertain time.”

- Tara Basydlo and Debbie Payne

Letter from the President...

The President's Letter from February 2023 highlighted how industry projections indicated the economy would likely remain consistent, and for the most part, that prediction was true.

One year later, what is our projection for this year?

The economy is going to improve slightly, and mortgage rates will drop. I expect the construction industry to remain strong.

The second part of that President's Letter discussed employee retention and that still is - and more than ever - a critical business discussion, especially in our industry.

"People are not your most important asset - the right people are." This time last year, I learned firsthand just how important it is to have the right team. Personally, I hesitated in fear of losing production. My vision was focused on the insignificant things I would lose, not what I stood to gain. Instantly, morale boosted company wide, production quality improved, and our business was able to start humming again.

Making this strategic move afforded us the opportunity to onboard two new amazing employees. This advancement would have been impossible if I was stuck in fear of change.

So, as we settle into 2024, what are small but vital changes you can make to improve your business?

Don't be afraid to make those difficult decisions and don't be afraid to take a chance.

Warm Regards,

Rob Hannon, *President*

Greater Salem Contractors Association

Do You Have a Discount or Deal to offer other GSCA Members?

Please share with
admin@gscanh.org or Sharon at
shashaswineclub@gmail.com
and we will feature it on the website
and in the bulletin!



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Exclusive Member Benefits!

There are even more benefits to being a
Greater Salem Contractors Association member:

- GSCA Prescription Discount Card
- 10% OFF Apparel or Print or receive Next Column Pricing on Promotional Products from ADServices Unlimited
- Free 60-minute Project Feasibility Consultation to GSCA members. Meeting to be held at RWH Architect's office.
- Pest End offers a \$25.00 discount for GSCA members. Let them know when booking an appointment that you are eligible for the discount.

For more information,
please reach out to Krista at
admin@gscanh.org

Legal Happenings

Our Board is diligently working to register our organization as a 501C6 to better align with our mission as a Trade Organization.



More for Your Advertising Dollar!

Now advertising in the bulletin gets you even more bang for your buck! When the newsletter is posted on the Greater Salem Contractors Association website, each ad will include a link directly to that advertiser's website!

***Get more traffic to your website by advertising in
the GSCA Bulletin!***



Member Needs

Do you have any needs that someone from the membership may be able to help you with? Send them to Sharon at shashaswineclub@gmail.com and she will send your request out to the membership via email. The plan is to send two emails each month with a list of needs that require fulfilling.

**You're not just hiring an architect,
you're beginning a relationship.**



GSCA Members Receive a Free 60-Minute
Project Feasibility Consultation.
Meeting to be held at RWH Architect's office.

2023-2024 Board of Directors

President

Rob Hannon

RWH Architect
603-458-6903
rob@rwh-architect.com
Member since 2017

Past President

Tom Mosson

Tom Mosson Builders
603-234-5843 • tmossonbuilder@gmail.com
Member since 2001

Vice President

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Member since 2020

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Member since 1992

Frank Urro

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Member since 2023

Board Meeting Briefs

Meeting at RWH Architect on 01/04/24 5:41pm to 7:17pm

Attended: Rob Hannon, Kelley Beaugard, Jeff Ozella, Wayne Gelardi, Tom Mosson, Ric Beaudoin, Jarret Kazanjian, Gary Merrill, Frank Urro, Krista Hannon, Sharon Dyson-Demers, Vivi Hannon

Secretary's Report - Reviewed and approved as presented

Treasurer's Report - Reviewed and approved as presented

Discussion:

• **Expenses:** Reviewed and approved for payment.

• **Events:**

January - Member Social hosted by domii 1/18

February - Member Social hosted by ShaSha's Wine Club and Get Down Tonight Entertainment, Inc. on 2/22

◦ Members Free / Non-Members \$15

March - Considering a GSCA Hosted Poker Night at SIGA's Training Room on 3/28

◦ Kelley to speak with Bob Chapman about how it works

August - Golf Tournament at Atkinson Country Club on 8/19

◦ Fee: \$175

• **Holiday Event Committee:** Krista, Frank and Tom to go to Exchange Club meeting to thank them

◦ 2024 Committee: Krista, Sharon, Tommy, Vivi, Ric, Janice

• **Soap Box Derby Committee:** Committee Head Tom Mosson

◦ on hold until location is determined

• **Golf Tournament:** Committee: Wayne, Jeff, Kelly, Gary M, Krista, Sharon

• **Action Items**

◦ Jarret and Tom to install ladder at Boys & Girls Club on 1/30/24

◦ Shak adding multiple point of contact to member profile and "Testing Agencies" heading for members

◦ Gary M to bring GSCA stuff from his storage to Storage Unit on 1/9 at 9am. Ric Beaudoin and Wayne Gelardi helping to put in unit

• **Invoicing** - Invoices were sent on 12/18 and payments are coming in

• **Thank you cards shared from:** Salem School District; Shepards Pantry; New Hampshire Charitable Foundation; Saint Patrick Parish; Sonshine Soup Kitchen

Next meeting at RWH Architect 1/4/2024 at 5:30pm.

More Thank You Messages

"I would like to take this opportunity to thank you for your generous gift given to the Food Pantry of Pelham at St. Patrick's Parish in Pelham, NH. You are helping to make our community more of what God wants it to be.

"Once again, I am grateful for your support. Your responsible stewardship helps make it possible for the Food Pantry of Pelham to do God's work. May God bless you."

- Cheryl Brunelle

"Thank you for choosing the New Hampshire Charitable Foundation as your philanthropic partner. Your generous contribution helps to meet important community needs today and in the future. Together we are helping to make New Hampshire a community where everyone can thrive."

- Richard Ober

"Dear Friends, We are so thankful for your generous donation to Sonshine Soup Kitchen."

- Christine Fudula

Upcoming Events

February is Restaurant Month in the Derry Londonderry Chamber communities. Prizes may be won by submitting copies of Atkinson, Auburn, Chester, Derry, Hampstead, Londonderry, Sandown or Windham restaurant receipts by March 1st See details below:



RESTAURANT MONTH 2024

February!

TRY SOMETHING NEW - OR TRIED & TRUE!

SHOW YOUR SUPPORT OF LOCAL ESTABLISHMENTS THROUGHOUT FEBRUARY 2024 - EARN CHANCES TO WIN PRIZES! VISIT ANY LOCAL RESTAURANT, BREWERY, WINERY, FOOD TRUCK OR FOOD VENDOR AND SEND COPY OF RECEIPT(S) BY MARCH 1ST TO:

ECONOMICDEVELOPMENT@DERRYNH.ORG

UNLIMITED VISITS = UNLIMITED CHANCES TO WIN!

A COLLABORATION OF:




BLUELION PRESENTS

IMPLEMENTING DEI PROGRAMS

FEB 13, 2024
11:00 AM

Feb 13th

Implementing DEI Programs – What are they, and what does that look like?



FREE WORKSHOP

AIRTIGHTNESS & MOISTURE MANAGEMENT

Strategies in high performance building

SIGA

SIGA Airtightness Workshop (Salem, NH)

Thu, Feb 15 • 9:00 AM

SIGA High-Performance Construction Academy

Free

MEMBER HOSTED SOCIAL • Members: FREE • Non-Members: \$15

Wine Pairing with ShaSha's Wine Club

Thursday, February 22 • 6:00pm to 8:00pm



Please join the Greater Salem Contractors Association at our February Member Hosted Social for an evening of wine tasting and food pairings sponsored by Sharon and Tommy Dyson-Demers of ShaSha's Wine Club and Get Down Tonight Entertainment, Inc. at their residence in Derry, NH.

Please RSVP to admin@gscanh.org by Friday, February 16. Space is limited. Address supplied once registered.



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to potential members, homeowners and community leaders.

If you are interested in placing an ad in our bulletin, please contact us at
603-633-4504 Admin@GSCANH.org www.GSCANH.org

Calendar of Events

February 2024						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				5:30pm BOD Meeting RWH Architect	1	2
4	5	6	7	8	9	10
11	12	13	Happy Valentine's Day	14	15	16
18	19 President's Day	20	21	6:00 - 8:00 pm Member Hosted Social ShaSha's Wine Club	22	23
25	26	27	5:30-7:30 pm SNHCC Happy Hour Jamison's	28	29	

Greater Derry Londonderry Chamber of Commerce Event / Southern New Hampshire Chamber of Commerce Event

Preview of events for the coming months:

Board of Directors Meeting - March 7, April 4, May 2 at RWH Architect, Salem, NH

Monthly Member Social - TBA

Ribbon Cutting - March 7 - Haseltine Builders, Hampstead, NH

Bulletin produced by Sharon Dyson-Demers.
Any contributions, comments or questions may be sent to shashaswinclub@gmail.com.

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